



Manny Rossman



Manny Rossman is a respected Capitol Hill veteran with 20 years of experience in the U.S. Senate, U.S. House of Representatives and as an advisor, advocate and strategist for the business community. Drawing on deep substantive knowledge of policy issues, political acumen and parliamentary expertise, Mr. Rossman has helped numerous clients achieve their legislative and regulatory goals. Mr. Rossman specializes in tax, financial services, transportation and international trade policy, as well as legislative process, and advocates on behalf of a diverse group of Fortune 100 companies and major trade associations. Mr. Rossman also works

extensively on energy, health care, labor and other legislative and regulatory policy issues.

While on Capitol Hill Mr. Rossman served as Chief of Staff for two successive Senate Republican Whips, Senators Trent Lott and Jon Kyl. As Chief of Staff, Mr. Rossman was the lead advisor and strategist to the Whip and his team of Deputy Whips, and was responsible for formulating strategy, building support and implementing the legislative priorities of a diverse caucus across all issues before the Senate. In addition to devising strategy for the Senate Republican caucus, Mr. Rossman directed a staff engaged in vote counting, policy formation, external communications, and Senate floor activities. Mr. Rossman was also the principal liaison from the Whip office to Senate and House leadership offices, Committees and Member offices, and to the Bush and Obama Administrations.

Before his Chief of Staff appointment, Mr. Rossman focused on the legislative activities of the Senate Finance and House Ways & Means Committees. In 2005-2006, as Senior Advisor to Sen. Lott, he played a leading role in shaping major tax, international trade, health care, energy and pension legislation before the Finance Committee and the Senate. In 2003-2004, as Legislative Director to Rep. Phil Crane, then-Chairman of the Ways & Means Trade Subcommittee, he contributed to numerous tax and international trade bills and resulting legislation. Prior to this, Mr. Rossman acted in various advisory capacities to Rep. Crane and Rep. Bill Archer, then-Chairman of the House Ways & Means Committee.

Mr. Rossman's policy expertise, knowledge of Senate floor procedure, and legislative acumen have been recognized in publications including the National Journal, The Washington Post, The Hill, Politico and Roll Call, which on several occasions named him a "Fabulous 50" staffer on Capitol Hill citing his legislative expertise, ability to drive results and access to key lawmakers. Mr. Rossman graduated with a B.A. from Colgate University and with a law degree from the University of Pennsylvania School of Law. He resides in McLean, VA with his family.

"Manny built a highly effective whip organization. At the same time, he developed countless relationships with other Senate leadership offices, with House leadership offices, and with the administration that to this day facilitate the smooth operation of the entire legislative process." Senate Republican Whip Jon Kyl, Congressional Record